## ORANGE COUNTY / INLAND EMPIRE DISTRICT OFFICE FY2019 504 THIRD PARTY LENDER RANKING AS OF 03/31/2019



## **TOP 3 LENDERS**

#1 CIT BANK 25 \$23,135,000 #2 JPMORGAN CHASE BANK, N.A. 19 \$18,583,849 #3 Harvest Commercial Capital 11 \$10,457,340

| Rank | Lender Name                                      | # of Loans | \$ Amount of Loans | Average \$/Loan |
|------|--|------------|--------------------|-----------------|
| 1    | CIT Bank   | 25         | \$23,135,000       | \$925,400       |
| 2    | JPMorgan Chase Bank, National Association        | 19         | \$18,583,849       | \$978,097       |
| 3    | Harvest Commercial Capital, LLC                  | 11         | \$10,457,340       | \$950,667       |
| 4    | Zions Bancorporation, N.A. dba California Bank & | 7          | \$5,804,626        | \$829,232       |
| 5    | Poppy Bank                                       | 6          | \$13,717,450       | \$2,286,242     |
| 6    | City National Bank                               | 6          | \$9,122,000        | \$1,520,333     |
| 7    | CalPrivate Bank                                  | 6          | \$4,061,792        | \$676,965       |
| 8    | Bank of the West                                 | 5          | \$13,562,755       | \$2,712,551     |
| 9    | Morgan Stanley Bank, National Association        | 4          | \$5,970,000        | \$1,492,500     |
| 10   | Wells Fargo Bank, National Association           | 4          | \$5,052,147        | \$1,263,037     |
| 11   | Bank of America, National Association            | 4          | \$2,913,273        | \$728,318       |
| 12   | Pacific Premier Bank                             | 3          | \$12,657,888       | \$4,219,296     |
| 13   | American Business Bank                           | 3          | \$5,931,458        | \$1,977,153     |
| 14   | Bank of Hope                                     | 2          | \$12,296,000       | \$6,148,000     |
| 15   | Sunwest Bank                                     | 2          | \$2,963,124        | \$1,481,562     |
| 16   | Commercial Bank of California                    | 2          | \$1,643,200        | \$821,600       |
| 17   | U.S. Bank National Association                   | 2          | \$1,333,500        | \$666,750       |
| 18   | FirstBank  | 2          | \$829,500          | \$414,750       |
| 19   | Uniti Bank                                       | 1          | \$7,850,000        | \$7,850,000     |
| 20   | T Bank, National Association                     | 1          | \$4,560,000        | \$4,560,000     |
| 21   | BBVA Compass Bancshares, Inc.                    | 1          | \$3,030,000        | \$3,030,000     |
| 22   | East West Bank                                   | 1          | \$2,654,000        | \$2,654,000     |
| 23   | First Foundation Bank                            | 1          | \$2,287,500        | \$2,287,500     |
| 24   | Banc of California, Inc.                         | 1          | \$2,000,000        | \$2,000,000     |
| 25   | Innovative Capital Corporation                   | 1          | \$1,975,000        | \$1,975,000     |
| 26   | Pacific Enterprise Bank                          | 1          | \$1,826,500        | \$1,826,500     |
| 27   | Banner Bank                                      | 1          | \$1,675,000        | \$1,675,000     |
| 28   | Western Alliance Bank                            | 1          | \$1,639,665        | \$1,639,665     |
| 29   | Union Bank                                       | 1          | \$1,255,200        | \$1,255,200     |
| 30   | California Bank of Commerce                      | 1          | \$1,100,000        | \$1,100,000     |
| 31   | Evolve Bank & Trust                              | 1          | \$972,500          | \$972,500       |
| 32   | MUFG Union Bank, National Association            | 1          | \$833,500          | \$833,500       |
| 33   | Bank of America California, N.A.                 | 1          | \$595,200          | \$595,200       |
| 34   | Pacific Enterprise Bancorp                       | 1          | \$579,000          | \$579,000       |
| 35   | Opus Bank  | 1          | \$325,000          | \$325,000       |
| 36   | Alaska USA FCU                                   | 1          | \$179,500          | \$179,500       |
| 37   | Rabobank, National Association                   | 1          | \$160,000          | \$160,000       |
|      | TOTAL:   | 132        | \$185,532,467      | \$1,405,549     |